

Eric S. James

Healthcare Executive/Manager, Program Development, Marketing, Training and Implementation Specialist
210-396-3063 C **San Antonio TX.**

I have been involved in clinical, outpatient, hospital, physician practice, Industrial medicine, rehabilitation and work/Sport injury prevention- rehabilitation and performance for the past 22 years. I have worked for and/ or consulted in a variety of healthcare settings, which include: Hospitals, Nursing Homes, Physician Groups, Work Industries and Inpatient/Outpatient Rehabilitation Facilities and hospitals. For a complete client list please ask.

My key transferable experience and skills include:

Understanding the big healthcare picture and the volatile industry it has become.

Well-developed leadership skills

The patient care continuum and the needs of all parties from patient intake to discharge. Program development, management, administrative functions and supervision of professional and non-professional staff

Case management - internal and external throughout the entire care continuum

Development of services or facilities to include build out, accreditation, staffing, training, marketing billing, collecting and the revenue cycle

I am well versed in program and service development through clinical, regulatory and peer guidelines including CARF, JACO, Medicare and outcome and patient based satisfaction measures. Additionally my industrial and injury management experience has given me the opportunity to understand the A.D.A., Workers Compensation, Ergonomics and NIOSH/OSHA guidelines. Please feel free to contact me to discuss my experience and how I can help your company.

BUSINESS

IMPACT

- Reported record month for hospital contract with Therex after serving for only 4 months as IRF hospital rehab and out patient Director of Rehab Services
- Development of 4 free standing outpatient rehab facilities from build-out, to collection, 11.4 M revenue
- 3 year CARF accreditation for 12 clinics in 2-year period with multiple commendations
- Total of 10 new - 3 year accreditation first survey
- CARF Proven clinical policy/procedure protocol development and turn-key system for rehab services phases I-IV&V
- Job/work/ ergonomic sight analysis for injury prevention and management
- Proven clinical policy/procedure protocol development and turn-key system for OP rehab in acute, general and comprehensive occupational rehabilitation
- Developed nationally utilized case management system
- National management of injury prevention programs produced 400% gain (over 1.5 M)
- Developed/ executed CEU course on work injury prevention services and advanced phases of work injury rehab programs including onsite staff training for OP services
- Developed monthly newsletters from personal writings and researched articles
- Successfully implemented Medicare certifications in 8 outpatient settings
- Developed nationally utilized testing protocols for injured workers
- Developed and implemented patient tracking, phase guidelines for care progression/ referral of internal case management audit processes and early return top work parameters
- Successful deposition testimony on FCE and work return programs

Mission:

To help those I associate with feel better about themselves and be enthusiastic about life

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POSITION SUMMARY HELD IN MEDICAL SETTING OR FIELD

- **Out patient workers comp clinical operations and functional testing**
- **Director of Rehab Services Hospital setting In/Out and IRF**
- **Director of Operations - COO**
- **Consultant to healthcare industry - client list available by request**
- **Director of Business Development**
- **Executive Director**
- **Director of Program Operations**
- **Clinic Administrator**
- **Clinical Development Consultant**
- **Director of Injury Prevention and Intervention and Ergonomics**
- **Director of Work Health Programs Patient and client rehab and fitness tech/consultant /trainer**

PROFESSIONAL WORK EXPERIENCE

Self Employed - Advanced Rehab Concepts as consultant or contract employee

Variety of Healthcare Setting Consulting and Tennis Pro/fitness instructor March 2006 – Present

Southwest Pain and Injury

Large medical group (non Disclosure)

Urgent Care (non disclose)

Workers Clinic Inc. – CURRENT

SOUTHWEST GENERAL HOSPITAL -Through TherEX INC.-

Director of Rehab Program in hospital February 2006 – Jan. 2007

Oversee all rehab operations and hospital director role responsibilities for hospital operations and management out patient, IRF and Hospital rehab floor.

Report as director to executives with all director level function responsibilities such as budget, employment and regulatory compliance as well as daily operations

U.S. INJURY REHABILITATION INC.

Director of Operations (COO). Oct. 2003 - Feb. 2006

Function as key program and operation manager for 3 DC, MD & PT, clinics

Outpatient clinic rehab development, accreditation, service implementation training and development of policy, procedure & employee management in PT, Work Conditioning, Work Hardening and Chronic pain Executive responsibility, function and reporting to other executive staff and board of directors

Procured sale of 1/3 of company assets and liability to help restructure Oct 2003, Left until partners could complete restructure and than returned may 2005

ADVANCED REHAB CONCEPTS, LLC.

Director of Operations/Owner Sept. 2002 – May 2005

Acquire contracts with healthcare facilities and Hospitals to implement and develop clinical programs

Outpatient clinic rehab development, accreditation, service implementation training and development of policy, procedure & employee management

Consulting for general business development and operational improvements

Executive responsibility, function and reporting to other executive staff and board of directors

REHAB 2112

Director of Operations/Business Development/Executive Director Dec. 1999 – Sept. 2002

Original concept, design, to build-out, staff and CARF accredit of 4-outpatient /rehabilitation

Physical therapy clinics from acute care to work hardening

Liaison to referral sources, including case management referral coordination and liaison/reporting to corporate officers. Actively involved in legislative lobbying to special interest groups and individuals

Daily executive operations and management of clinics and corporate functions

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GENESIS MEDICAL NETWORKS

Director of Program Operations Dec. 1996 May 1997

Plan, market and coordinate program development and implementation of industrial rehab services, prevention and early return to work programs of multiple clinics and centers from corporate offices
Medicare and CARF certification and development

Clinical affiliate liaison and program/clinical credentialing and standards

METROPLEX ORTHOPEDICS

Clinic Administrator August 1996 – Dec. 1996

All clinical administrative duties for multi physician office
Rehab & industrial services development & implementation

REHABILITY CORPORATION

Clinical Development Consultant January 1991 – June 1995

Coordinate program development & implementation for injury prevention and industrial medicine and rehab services

National sales & consultation to industry, hospitals and clinics

National clinic and hospital rehab service implementation

Instruct, provide and coordinate ergonomics, job site analysis

Early Return to work Program and injury prevention services from corporate offices

EDUCATION

TEXAS TECH UNIVERSITY, Lubbock, TX

Bachelor of Science, August 1990

Major: Commercial-Industrial Fitness (Exercise Science & Physiology)

Minor: Food & Nutrition

Directional emphasis on care and prevention of injuries, biomechanics, kinesiology, program development and anatomy and physiology

CAREER RELATED COURSES

Development of Clinical Centers, Finance, Interpersonal Communication, Scientific Basis of Exercise, Human Biomechanics, Exercise Testing and Prescription, Advanced Injury Prevention, Advanced Kinesiology, Nutrition Therapy and Addiction in Allied Health, Advanced Dale Carnegie training. Evangelism explosion III International, Certified Trainer When not involved in healthcare, I am on the tennis court as a pro or personal coach/trainer : Certified Sports Specific Trainer, Certified Group Fitness/Boot camp Trainer, Hyper-wear Sandbell trainer Level 1 certified

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MEDICAL CLIENT COMPANY EXPERIENCE

Vanguard Physical Therapy
US INJURY & REHABILITATION INC.
Gadston Regional Medical Center, AL.
Damron Hospital, CA.
Tracy Community Hospital, CA.
Neosho Memorial Hospital, KS.
Pendleton Memorial Methodist Hospital, LA.
Community Memorial Hospital, MT.
Northeastern Regional Hospital Inc., NM.
Hugh Chatam Memorial Hospital, NC.
Deaconess Hospital of Cleveland, OH
Metroplex Orthopedics Dallas TX.
TX.
Southwest Chiropractic & Health Center Mesq. TX
Group, Dal Tx.
GMG Health Systems, San Antonio Tx.
Rehability Corp. (Implementation, consultation and provision of rehab services to over 20 outpatient rehab clinics)

Wise Regional Hospital
Norseman Bone & Joint
Hialeah Hospital, FL.
Middle Georgia Hospital, GA.
Magic Valley Regional Med Center, ID.
The Medical Center, KY.
Doctors Regional Medical Center, MO
Glendive Medical Center, MT.
High Point Regional Hospital, NC.
Maria Parham Hospital, NC.
Rio Grande Regional Hospital, TX.
Campbell Road Physical Therapy Dallas,
TX.
Accident & injury Pain Centers
Wise Reginal Hospital, Decatur Tx.
Hollander Chiropractic, TX

INDUSTRIAL CLIENT CO. EXPERIENCES

Nabisco
Dana Corporation (a division of Toyota Numi of Japan)
Seven Acres Nursing Home
Fina Oil Corporation
Sizer Real Estate Corporation
Green Hill Petroleum Corporation (off shore Oil co.)
Leer Jet
Sampsonite Luggage Company
City of Austin, TX.
mfg.)
Harriot & Henderson Yarns

Everbright (largest neon light co.)
Wellco Oil Service Company
Laidlaw
Armstrong Moving and Van Lines
Senatra Enterprises (medical Transport)
Child Inc.
Burger Street (fast foods)
City of Plainview, TX.
Neads Corporation (Largest Rain Gear